

eWork Healthcare addresses the unique needs of the healthcare industry by automating the identification, credentialing, hiring and ongoing management of contract nursing, locum tenens, allied health and other contract workers. This vendor-neutral, “best-of-breed” solution (Aberdeen; 12/6/05) supports both clinical and non-clinical labor, in acute as well as non-acute facilities. **eWork is the leader in this space with nearly \$400 million under management, in over 125 hospitals nationwide.** The solution enables healthcare organizations to control contract labor costs; improve process efficiency; and increase contractor quality. eWork Healthcare delivers the following healthcare-specific value:

- Reduced healthcare contract workforce spend by 10-20%
- 50% reduction in requisition to hire processing time
- Over 95% increase in supplier compliance
- 10-15% improvement in invoicing errors

THE RIGHT TALENT

Contractor *quality* is a primary concern for healthcare organizations seeking to source contingent labor. This is a key area of emphasis for eWork Healthcare. With integration with nearly 400 of the top suppliers in the industry, and by employing a patented matching methodology, hiring managers can rest assured of their ability to locate the most competent contractor available to fill temporary job requisitions.

Templates – configurable requisitioning templates available for **all** categories of contingent, healthcare labor.

Budget Approval – automated, configurable, requisition routing for funding and hiring approval with an electronic audit trail.

Requisition Distribution – automated requisition distribution to supplier network; rule sets can be configured based on skills, category, geography, zip code, or performance criteria.

Online Credential Matching – contractor accreditation data are integrated with Department of Health websites for fast, accurate, regulatory compliance verification.

Availability Management – instant online Acceptance and Booking eliminates “no-shows” and “ghost bookings”, and enforces supplier credits for missed service levels.

Supplier Dashboard – suppliers can access eWork Healthcare through a secure dashboard, enabling them to easily manage all facets of the requisition/contractor placement process.

Healthcare Specific Functionality

- Contract management
- Complex rate card management
- Highest quality contractors through patented matching algorithms
- On-line requisition distribution, with configurable approval process
- Support for all categories of contingent labor
- Full audit tracking to meet regulatory requirements
- Reverse invoicing, with automated reconciliation and dispute resolution

For more information on eWork Healthcare contact:

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THE RIGHT MANAGEMENT

eWork Healthcare optimizes all aspects of contingent labor spend management. Staffing professionals can track contractor assignments, performance, time and expense, as well as supplier contracts, scorecards, and performance reports. Further, an enterprise view of the requisition process enables staffing professionals to define requirements, distribute requisitions, and source quality candidates, all from a single-source solution.

Contractor Assignment Management – staffing managers can modify, extend or terminate engagements, reassign contractors, “flag” a contractor as DNR (“Do Not Rehire”) and update or mediate rates.

Automated Time Sheets – paper-based time card management is automated through eWork Healthcare. Manage all time records, configure customized approval routing, and archive records for auditing and reporting.

Contract Management – provides access to supplier contracts including rate structures, terms and conditions, and service level agreements. Rate cards handle complex calculations, including those based on client-defined formulas.

Automated Rate Cards – configurable rate cards automatically track rates based on supplier terms, differentials, surcharges, and discounts. Individual supplier rates are automatically calculated according to the clients’ pre-negotiated terms.

Streamlined Invoicing and Reconciliation – a single, aggregate invoice for each supplier is generated through our automated invoicing process. Cumbersome, manual payroll reconciliation is also automated via on-line, reverse invoicing and payment procedures.

THE RIGHT VALUE

A built-in report writer and an arsenal of standard, ad hoc, and custom reports enables eWork Healthcare to deliver detailed analytics and provide executives with a simple, “Dashboard” view of staffing activity. This visibility and detail empowers senior management and hiring managers alike to make value-based decisions on contract labor spending.

Supplier Scorecard Reports - track supplier performance in areas such as fill time, candidate quality, pricing, and compliance to service level agreements.

General Reporting – access to over 50 standard reports. Additional ad hoc and custom reports provide comprehensive reporting on all process and organizational requirements.

Competitive Bidding – a ‘Request for Bid’ can be submitted to suppliers with access to eWork Healthcare. Suppliers can then submit candidates and view bid information, creating a competitive bid environment that results in the best rate available.

“No case for operational automation makes more sense than in the healthcare environment where any efforts spent struggling with inefficient processes ultimately mean fewer resources available for patient care.”

Source: Aberdeen Report - Best Practices in Category Spend Management: Contract Labor